



Date: January 5, 2012
To: Philadelphia Area Life,
Health & Pension Actuaries
From: Art Lucker
Re: ACP Meeting - Tuesday,
January 31, 2012

Enclosed you will find the announcement and registration form for the upcoming Annual Meeting of the Actuarial Club on Tuesday January 31, 2012. This meeting will be held at the Union League of Philadelphia (140 South Broad Street). For more information on the Union League and directions, please visit their website at www.unionleague.org.

The annual meeting is also open to working actuarial students at the member rate and college students matriculated in an Actuarial Science program at a special rate - see page 3.

(Please note that the Union League has a dress code, and reserves the right to refuse admittance to anyone not complying with the dress code. See the meeting reservation form for details.)

A list of the workshops being offered is attached. The meeting schedule will be:

Registration	1:30 - 5:15
Meeting workshops	
Session #1	2:00 - 2:50
Session #2	3:00 - 3:50
Session #3	4:00 - 4:50
Cocktail Hour (cash bar)	5:00 - 5:45
Dinner & Business	5:45 - 7:00
After dinner speaker	7:00 - 7:30

The after dinner speaker will be Bradley M. Smith, FSA, MAAA, EA, FCA, President of the Society of Actuaries. Bradley's topic is "Societal Problems with Actuarial Implications".

We will also post the final meeting schedule on the Club's website at www.phillyactuaries.org.

The deadline to register is **Thursday January 26, 2012**. We must give a final count to the Union League that day, so anyone whose registration form is not received by noon on January 26th may not be able to attend the dinner.

Please send your response to the following address:

Arthur Lucker, FSA, MAAA
INS Consultants
419 S. 2nd Street, Suite 206
Philadelphia, PA 19147
e-mail: aml@insconsultants.org
Fax: 215-627-7104
Phone Number: 267-239-8917

WE NEED VOLUNTEERS!!! The Club is looking for new Officers, Board Members and program chairpersons for the 2012-2013 year. If you are interested and need more information please contact Karen Grote at (215) 246-7313 or karen.grote@towerswatson.com. Also, contact Karen if you are interested in conducting workshops at future Club meetings.

ACTUARIES CLUB OF PHILADELPHIA MEETING
Tuesday, January 31, 2012
The Union League
Workshop Schedule

Sessions #1: 2:00 - 2:50

WORKSHOP 1L:

Topic: Standards of Practice in Product Development - Do These Apply To Me?
Speakers: Adam M. Vanevenhoven, FSA, MAAA - Deloitte Consulting LLP
Andrew H. Dalton, FSA, MAAA - Principal, Actuary, Milliman Inc.

WORKSHOP 1H:

Topic: Challenges of Quantifying Population Health Management Program Savings.
Speakers: Kimberly Siejak - Director, Consultative Business Services, Sales and Marketing,
Independence Blue Cross
Wendi J. McNeilly, ASA, MAAA - Senior Associate Actuary - Independence Blue Cross

WORKSHOP 1P:

Topic: Solving the Pennsylvania PSERS Funding Crisis.
(Attendees will receive one hour of EA continuation education credit. Final core vs. noncore determination will be made based on actual content.)
Speaker: John R Markley, ASA, MAAA, EA, FSPA, FCA
President - Markley Actuarial Services Inc.

Sessions #2: 3:00 - 3:50

WORKSHOP 2L:

Topic: Model Management.
Speaker: Timothy E. Sommers, FSA, MAAA
Head of Modeling - ING USA Annuity & Life Insurance Co.

WORKSHOP 2H:

Topic: Taming a Wild Ride: Investment and Risk Management Strategies for Long Term Care Insurers in a Challenging Market.
Speakers: Angelika Feng, FSA, MAAA, CERA - Actuary - Milliman Inc.
James G. Stoltzfus, FSA, MAAA, CERA - Consulting Actuary - Milliman Inc.

WORKSHOP 2P:

Topic: Strategies around PPA Funding Percentages.
(Attendees will receive one hour of EA continuing education credit. Final core vs. noncore determination will be made based on actual content.)
Speaker: James D Burke, FSA, EA, MAAA, FCA
Managing Consultant - Savitz Organization Inc.

Session #3: 4:00 - 4:50

GENERAL SESSION:

Topic: Professionalism: Being a Professional.
Speaker: Bradley M. Smith, FSA, MAAA
Chairman - Milliman Inc.

The Actuaries Club of Philadelphia believes in good faith that any presentation made at this meeting constitutes an Organized Activity as defined by the current Academy Qualification Standards. Please visit www.actuary.org/qualstandards/ for further information.

ACTUARIES CLUB OF PHILADELPHIA MEETING
Tuesday, January 31, 2012
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RESERVATION AND CANCELLATION DEADLINE: THURSDAY, JANUARY 26, 2012 - 12:00 NOON
(We do not have the ability to add to the count of people for dinner after this date)

PLEASE MAIL, FAX OR EMAIL YOUR RESERVATION FORM BY THIS DATE

PAYMENTS USING PAYPAL OR FROM CORPORATE ACCOUNTS MAY FOLLOW SEPARATELY, IF NECESSARY

Name: _____ Company: _____

Phone: _____ Email: _____

	<u>Member Fees</u> ¹	<u>Non-member Fees</u> ²	<u>College Student Fees</u> ³	<u>Reduced Fees</u> ⁴
Dinner & Workshops	() \$95	() \$105	() \$50	() \$65
Workshops Only	() \$50	() \$60	() \$25	() \$40
Dinner Only	() \$80	() \$90	() \$50	() \$65

¹ ACP members. Also includes working actuarial students and members of ASPPA.

² Consult our website for membership information.

³ College students matriculated in an Actuarial Science program.

⁴ Includes retired or out-of-work members, members attending their first ACP meeting, Professors in College/University Actuarial programs and State Insurance Department Employees.

Check below if:

- Retired or out of work: First meeting as club member:
Working actuarial student: College student in Actuarial Science program:
Professor in College/University Actuarial program:
State Insurance Department Employee:
Member of the ASPPA Benefits Council of the Delaware Valley:

Please check one of the following:

- () Payment for meeting fee is enclosed.
() Payment for the meeting fee will follow in the mail.
(e.g. for members with payments from corporate accounts).
() Payment is being made through Pay Pal. (designate payment to payments@phillyactuaries.org)
E-mail address used on PayPal account: _____

Note. Checks should be made out to "Actuaries Club of Philadelphia".

PayPal

If paying by PayPal, you still need to complete pages 3 and 4 of this form and send to Art Lucker so that he knows you will be attending. Art's e-mail address is aml@insconsultants.org.

Dinner Entrees

(All dinners will include Caesar Salad and Chocolate Chip Cheesecake for dessert)

_____ Sautéed Tilapia Fillet with Mediterranean Vegetable Paccheri, Charred Fennel Pool, Lemon Parsley Jus.

_____ Bone in Oven Roasted Chicken with Ratatouille Vegetable, Baby Yukon Potato Confit, Roasted Garlic Jus.

_____ Braised Beef Short Ribs with Pot Au Feu, Swiss Chard, Natural Reduction.

_____ Vegetarian entrée.

Workshop Choices:

Workshop #1 - 2:00

Workshop #2 - 3:00

General Session - 4:00

1L. _____

2L. _____

3. _____

1H. _____

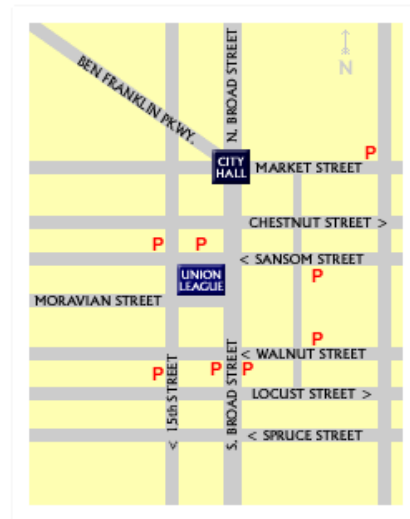
2H. _____

1P. _____

2P. _____

Please send your response to:

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Location of the Union League

Union League Dress Code: The Union League’s dress code requires business casual attire for ladies and gentlemen. Gentlemen are required to wear a collared shirt and slacks; turtleneck and mock-turtleneck shirts may be worn when accompanied by a suit jacket or sport coat. At no time are jeans, sneakers, athletic clothing, or shorts permitted in the League house, except when entering the Inn from the Ground Floor. The League reserves the right to refuse admittance to anyone not adhering to the dress code.

Instructions for Pay Pal

- Go to www.paypal.com.
- Sign up or log into your account. It is not necessary to verify with a bank account.
- If needed, add a credit card to raise limit. Enter all credit card details to complete task.
- Select "Send Money" option.
- Recipient's e-mail (Actuaries Club of Philadelphia account) is: payments@phillyactuaries.org
- Enter amount of meeting fee according to the announcement details.
- Type is Service.
- Subject: e.g. Actuaries Club of Philadelphia Meeting
DATE e.g. January 31, 2012
- Note is fee class according to announcement (ex., Dinner & Workshop; Dinner only - College Students; Dinner & Workshop - New Member attending 1st meeting, etc.)
- Check Payment Details and Send Money (No Shipping Address required).

On meeting announcement, check "Payment is being made through Pay Pal" and include the e-mail address that is used for your Pay Pal account.